

# ITS2008 NE

Networking - HE, Supply & Services (HENS2)

Contracting Authority NEUPC

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## Key Information

Framework Start Date 06/06/2023

Current End Date 05/06/2026

## Framework Suppliers

13

4C Strategies  
CDW Limited  
Circle IT Solutions Limited  
European Electronique Ltd  
ITGL Limited  
Insight Direct (UK) Limited  
Logicalis Ltd  
PTS Consulting (UK) Limited  
Softcat PLC  
Specialist Computer Centres plc (SCC)  
Stone Technologies Limited T/A Converge  
Technology Solutions  
UK Defence Networks Ltd  
XMA Ltd

## Lot Information

### 1 : Equipment Only

CDW Limited  
Circle IT Solutions Limited  
European Electronique Ltd  
Insight Direct (UK) Limited  
ITGL Limited  
Logicalis Ltd  
Softcat PLC  
Specialist Computer Centres plc (SCC)  
XMA Ltd

### 2 : Networking Projects <£1m

CDW Limited  
Circle IT Solutions Limited  
European Electronique Ltd  
Insight Direct (UK) Limited  
ITGL Limited  
Softcat PLC  
Specialist Computer Centres plc (SCC)  
Stone Technologies Limited T/A Converge  
Technology Solutions  
XMA Ltd

### 3 : Networking Projects >£1m

CDW Limited  
Circle IT Solutions Limited

## Scope of Requirements

The purpose of this Framework Agreement is to provide a compliant route to market for the supply of Networking Equipment and Services through a framework for Higher Education Networking equipment and services, for the supply, installation, storage, maintenance, and repair of Networking Equipment and Networking Consultancy provision.

## Accessibility

Members of the following organisations can access this Framework Agreement:  
North Eastern Universities Purchasing Consortium (NEUPC)  
Advance Procurement for Universities and Colleges (APUC)  
Higher Education Purchasing Consortium Wales (HEPCW)  
London Universities Purchasing Consortium (LUPC)  
North Western Universities Purchasing Consortium (NWUPC)  
Southern Universities Purchasing Consortium (SUPC)

## Call Off Method

Call-off from the Framework Agreement is by means of either (i) ranking / (ii) further-competition / (iii) desk top exercise.

European Electronique Ltd  
Insight Direct (UK) Limited  
ITGL Limited  
Softcat PLC  
Specialist Computer Centres plc (SCC)  
Stone Technologies Limited T/A Converge  
Technology Solutions  
XMA Ltd

4 : Networking Consultancy  
4C Strategies  
PTS Consulting (UK) Limited  
UK Defence Networks Ltd

#### Responsible Procurement

- Supply Chain benefit through inclusion of electronics watch terms and conditions
- Provision to manage sustainable impacts via the Net Positives supplier action tool and UN Sustainability Code of Conduct

#### Added Value

- Cash savings are calculated at Framework level, based upon the difference between general market list price and the price being offered via the Framework agreement. Additional savings are also possible through further competition and committed aggregated spend for individual institutions
- Non-Cash savings: use of Framework for a complex procurement. Contract specifications are included in Framework specification.
- Compliance to all relevant legislation
- Flexible call-off options
- Direct control of contract management and supplier reviews at consortia level. All supplier contact details are available via HEC
- Established HE Suppliers awarded to the framework
- Robust terms and conditions
- A new lease option for customer to benefit from

**For further information, please refer to the [Buyers Guide](#)**  
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