

# ITS5071 LU

Desktop & Notebook (NDNA)

Contracting Authority LUPC

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## Key Information

Framework Start Date	01/11/2022
Current End Date	31/10/2026
Procurement Regulation	PCR2015

## Framework Suppliers

10

CDW (Lenovo)  
DTP (HP)  
Dell Corporation Limited  
Getech (Lenovo)  
HP Inc UK Limited (formerly Hewlett Packard UK Ltd)  
Lenovo Global Technology UK Limited  
SCC (Dell)  
Stone Technologies Limited T/A Converge Technology Solutions  
Stone Technologies Ltd T/A Converge Technology Solutions (HP)  
XMA (HP)

## Lot Information

1 : Desktop and Workstation PCs  
CDW (Lenovo)  
Dell Corporation Limited  
DTP (HP)  
Getech (Lenovo)  
HP Inc UK Limited (formerly Hewlett Packard UK Ltd)  
Lenovo Global Technology UK Limited  
SCC (Dell)  
Stone Technologies Limited T/A Converge Technology Solutions  
Stone Technologies Ltd T/A Converge Technology Solutions (HP)  
XMA (HP)

2 : Notebook, Tablet, Hybrid and Mobile Workstation PCs  
CDW (Lenovo)  
Dell Corporation Limited  
DTP (HP)  
Getech (Lenovo)  
HP Inc UK Limited (formerly Hewlett Packard UK Ltd)  
Lenovo Global Technology UK Limited  
SCC (Dell)

## Scope of Requirements

The Scope comprises the following Goods and Services:

(i) Desktop and Workstation PCs including standalone case-based systems from Micro and Next Unit of Computing (NUC) devices through to Full Tower, All-In-One (AIO) PC devices where either the entire system including processing unit and device is housed within a single piece construction or alternatively, the processing unit is within a separate case and VESA mounted (or equivalent) on the reverse of the display and desktop Thin-Client end user units.

(ii) Notebook and Mobile Workstation PCs including traditional 'clamshell' notebook/laptop PCs, hybrid/2-in-1/convertible devices providing notebook and tablet multi-functionality, Chromebooks, Tablet devices and mobile Thin-Client end user units.

(iii) Wired and wireless accessories and products associated with being part of the PC system including and not limited to mice, keyboards, displays, notebook batteries and AC adaptors, docking stations including charging trolleys, security devices and cases.

(iv) All services associated with the deployment of framework devices including and not limited to timed deliveries, bulk-packaged deliveries, the collection and environmental management of legacy devices, onsite installation, imaging, BIOS configuration and asset tagging through to full Device/PC-as-a-Service client management. Acquisition through either the hiring or leasing of the Goods and Services is also permitted within the scope of this procurement.

The scope of the agreement does not include devices running Apple OS X and iOS, as well as hand-held devices such as smartphones where telephony forms a principal function, both of which being covered by existing agreements managed by other contract bodies.

There are 3 lots in total - for MI purposes, all sales made under Lot 3 are split into Lot 1 or 2 depending on the categories identified below:

Lot 1: Desktop PCs (inc. accessories and products associated with being part of the PC system)  
Lot 2 Notebook PCs (inc. accessories and products associated with being part of the PC system)  
Lot 3: One-Stop Shop (inc. accessories and products associated with being part of the PC system)

Stone Technologies Ltd T/A Converge  
Technology Solutions (HP)  
XMA (HP)

3 : Desktop and Notebook 'One Stop Shop'

CDW (Lenovo)  
Dell Corporation Limited  
DTP (HP)  
Getech (Lenovo)  
HP Inc UK Limited (formerly Hewlett  
Packard UK Ltd)  
Lenovo Global Technology UK Limited  
SCC (Dell)  
Stone Technologies Limited T/A Converge  
Technology Solutions  
Stone Technologies Ltd T/A Converge  
Technology Solutions (HP)  
XMA (HP)

### Accessibility

LUPC and all its members. Plus: APUC, NWUPC, NEUPC, HEPCW and SUPC.

### Call Off Method

- Direct Award via ranking
- Desktop Evaluation
- Mini Competition

### Responsible Procurement

Responsible Procurement.

The Agreement was assessed as a high-risk contract with regards to:

- Products are manufactured in global locations where there is historic evidence of unethical employment practices
- Energy consumption and overall carbon footprint during production and lifetime use of the supplier's products
- The consumption of virgin metals and similar in production
- Minimization of packaging and percentage of recycled content
- Removal or minimization of materials hazardous to health and the environment in general
- Using appropriate systems to establish supply chain transparency 'from mine to socket'
- End of life disposal

Supplier Factory Disclosure information down to component supplier (Dell, HP and Stone only) is available from the Contract Manager on request.

## Added Value

### Added Value

- Average savings of 14% compared with best available market pricing
- Minimum 3 year collect and return warranty included in price on all TPM devices\* with enhanced on-site warranty services with some suppliers
- Additional benefits and savings available for volume-related purchases
- Imaging, holding customer 'gold stock' for call-off, enhanced self-maintainer training
- Terms and Conditions that include the means of institution reparation through agreed liquidated damages if service levels are breached in any one of four core areas; time to quote, -
- Delivery times, Dead on Arrival (DOA) response and Field Service Warranty response
- Suppliers capable of integrating with institutional e-procurement solutions
- Supplier pricing regularly benchmarked and reviewed
- Agreement Prime Contractors are Original Equipment Manufacturers permitting direct escalation and negotiation over all key matters arising
- Provides compliance under the EU Procurement Directives 2015
- Multiple methods of call-off including direct via ranking, desktop exercise and full mini-competition including permitted variation of weightings
- Improved performance incentivised by the inclusion of dynamically adjusted awarded scores and positions of the supplier every six months from the commencement of the Agreement to accurately reflect their agreement pricing or for example, to reflect any failure in the implementation of the tendered service
- Full software support is provided and facilitates access for Member Institutions and their buyers to obtain patches, bug fixes, new software releases and documentation (including BIOS firmware releases) as required
- Full performance management through several managed KPI's to be monitored over the life of the agreement
- Notebook batteries have traditionally been excluded from the main system warranty and covered by separate charges. Purchases are all inclusive of 3-year battery warranty on a fair usage basis (minimum 500 charge cycles).

For further information, please refer to the [Buyers Guide](#)

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